

Culmination of Project Management and Donor Agency Training with focus on Project Monitoring and Donor Relations

16 February 2024, Friday - Participants experienced a shift in focus from the meticulous craft of project proposal writing to the vital realms of project monitoring and donor relations as the curtains drew on the final day of the Project Management and Fundraising Training. The concluding day spotlighted essential aspects of effective project management and fostering fruitful relationships with donor agencies unlike the preceding sessions, which delved deep into the intricacies of project planning and proposal design.

Highlights of the Last Training Day:

Insights into Project Monitoring - Mr. Percy Patrick led a comprehensive session on project monitoring, covering key topics such as the importance of project monitoring, participatory approaches, and practical methodologies. Participants gained valuable insights into crafting effective project monitoring plans and utilising various tools for data collection.

Navigating Donor Agency Relationships - Ms. Marianna Occhiuto explored the nuanced dynamics of donor relations, emphasising cultural sensitivity, ethical considerations, and negotiation tactics. Engaging case studies and group discussions enriched participants' understanding of building enduring partnerships with donor agencies.

Essentials of Managing a Project Office - Ms. Michele Kay provided invaluable guidance on the establishment and functions of project offices within non-profit organisations. Attendees learned about the crucial link between project offices, fundraising efforts, and project management, along with practical tips for setting up and managing such offices effectively.

Navigating Donor Agencies in Social Development Projects - Mr. Percy Patrick delivered a comprehensive overview of donor agency types, operational methodologies, and funding opportunities. Participants gained insights into overcoming challenges in fundraising and project management while exploring a diverse array of potential funding sources. Participants received information on Directory for grant funding opportunity - 26 directories, Government funding - 19 governments, Multilateral organisations - 6 organisations, Secular social agencies - 49 agencies, Catholic social agencies - 25 agencies, Christian social agencies - 9 agencies, and Social agencies of other faiths - 8 agencies.

Looking Ahead:

The training concluded with an engaging Q&A session, followed by a heartfelt vote of thanks from Mr. Percy Patrick. Participants also received information about two upcoming training opportunities in 2024:

- ☀ A "Contemporary Fundraising - Methods and Strategies" online training from 14 to 16 May 2024, offered in both English and French.
- ☀ A "Project Management and Fundraising Workshop - an Advanced Level" to be held in Dubai from 2 to 6 September 2024, also available in English and French.

Furthermore, the training paved the way for the second Mentorship Programme session, scheduled for next week, where 50 mentees will receive guidance from three mentors from 19 to 23 February 2024.

TRAINING CALENDAR 2024
Learn from the experts to upgrade your Project Portfolio

PROSPECTIVE PARTICIPANTS

- Project Managers / Project Coordinators
- Project Officers
- Board members of NGOs / FBOs / CBOs
- Fundraising Officers / Fundraisers
- CSR Personnel who evaluate projects
- Superior Generals, Provincial Superiors and Council Members
- Mission Procurators / Diocesan Project Directors
- Caritas Office Personnel
- Volunteers responsible for project preparation
- Students of Development Studies / International Cooperation / Social Work
- Staff of Project Offices
- Beginners in NGO / Charity sector

TULIP TRAININGS

- PROJECT MANAGEMENT AND DONOR AGENCIES**
 - 13 to 16 February 2024
 - Online Training
 - Beginners Level
- CONTEMPORARY FUNDRAISING - METHODS AND STRATEGIES**
 - 14 to 16 May 2024
 - Online Training
 - Beginners Level
- PROJECT MANAGEMENT AND FUNDRAISING TRAINING**
 - 2 to 6 September 2024
 - Onsite Training - Dubai, U.A.E.
 - Expert Level

14 to 16 May 2024
Online Training
English and French

Tulip Training Presents

Contemporary Fundraising Methods and Strategies

Learn from the Experts how to fundraise using Contemporary Fundraising Vehicles

- Crowd Funding
- Event Fundraising
- Trust and Foundations
- Facebook Fundraising
- Planned Giving
- Capital Campaign
- Embassy Funding
- Legacy Fundraising
- Corporate Social Responsibility
- High Networth Individuals
- Direct Mailing

Contact us

WhatsApp: +44 74174 37501
Email: info@tulipmc.co.uk
www.tulipmc.co.uk

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PROJECT EXPERTS

